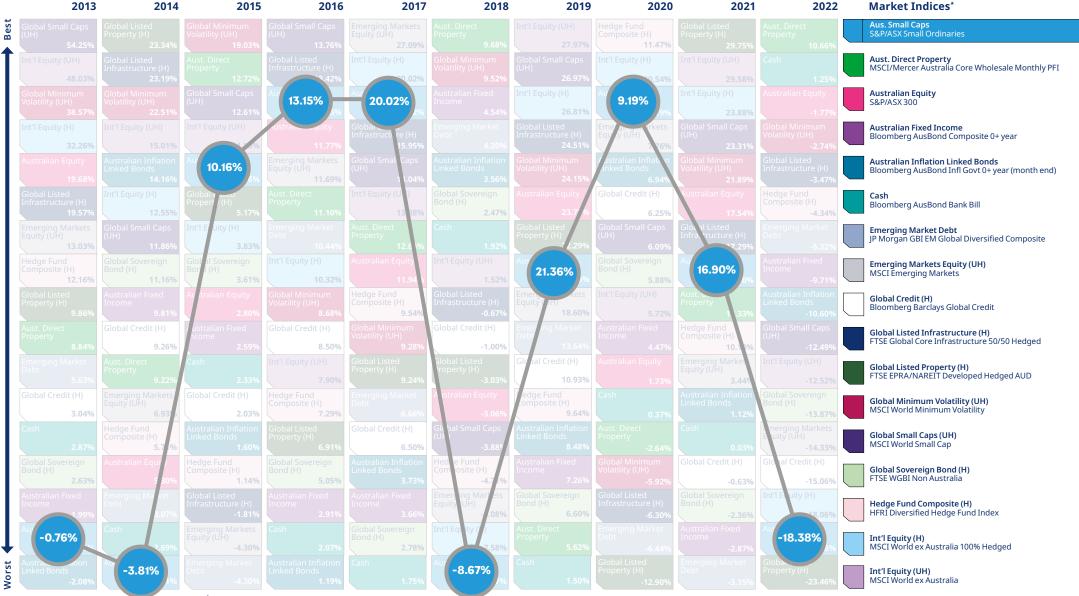




<u>Click on an index</u> in the legend below to view its trend through the decade.



UH = Unhedged returns H = Hedged returns
Data sources: Refinitiv Datastream; MSCI; HFR

* All indices are gross of fees with the exception of Hedge Funds which are reported after fees as provided by Hedge Fund Research (HFR).
For Hedge Funds the hedge pickup is approximated using 3 month interest rate differentials. All performance is represented in AUD, unless otherwise stated.

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Best

Mercer periodic table of annual investment returns

to view its trend through the decade. 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Market Indices* **Aus. Small Caps** 9.68% 10.66% S&P/ASX Small Ordinaries Aust. Direct Property MSCI/Mercer Australia Core Wholesale Monthly PFI **Australian Equity** S&P/ASX 300 Australian Fixed Income Bloomberg AusBond Composite 0+ year **Australian Inflation Linked Bonds** Bloomberg AusBond Infl Govt 0+ year (month end) Bloomberg AusBond Bank Bill **Emerging Market Debt** 12.84% IP Morgan GBI EM Global Diversified Composite **Emerging Markets Equity (UH)** MSCI Emerging Markets Global Credit (H) 12.33% Bloomberg Barclays Global Credit Global Listed Infrastructure (H) 8.84% FTSE Global Core Infrastructure 50/50 Hedged Global Listed Property (H) 9.22% FTSE EPRA/NAREIT Developed Hedged AUD Global Minimum Volatility (UH) MSCI World Minimum Volatility Global Small Caps (UH) -2.64% MSCI World Small Cap Global Sovereign Bond (H) FTSE WGBI Non Australia Hedge Fund Composite (H) HFRI Diversified Hedge Fund Index 5.62% Int'l Equity (H) MSCI World ex Australia 100% Hedged Int'l Equity (UH) MSCI World ex Australia

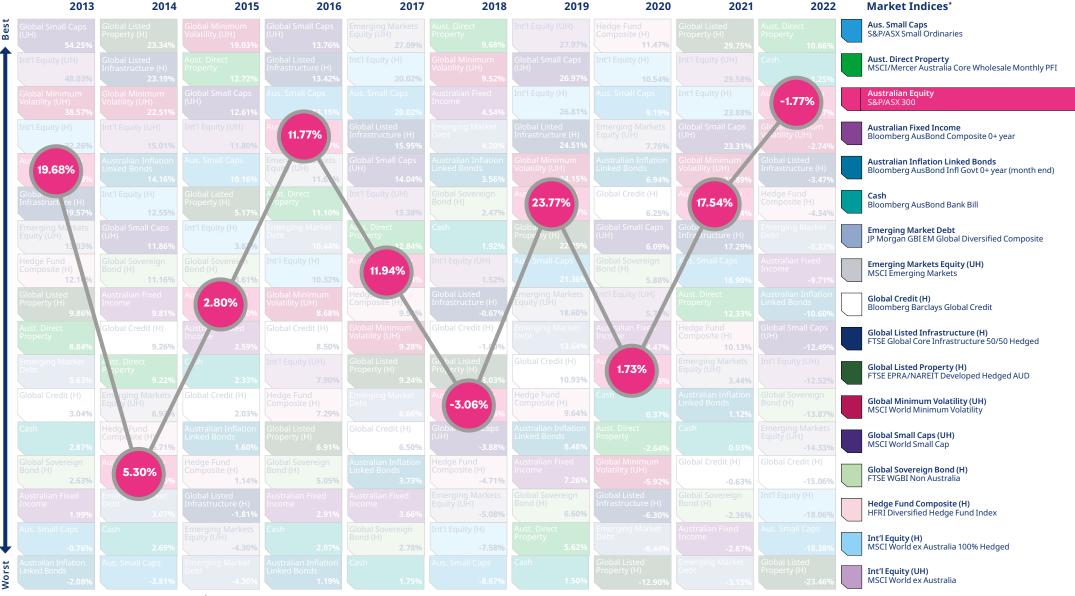
UH = Unhedged returns H = Hedged returns Data sources: Refinitiv Datastream; MSCI; HFR

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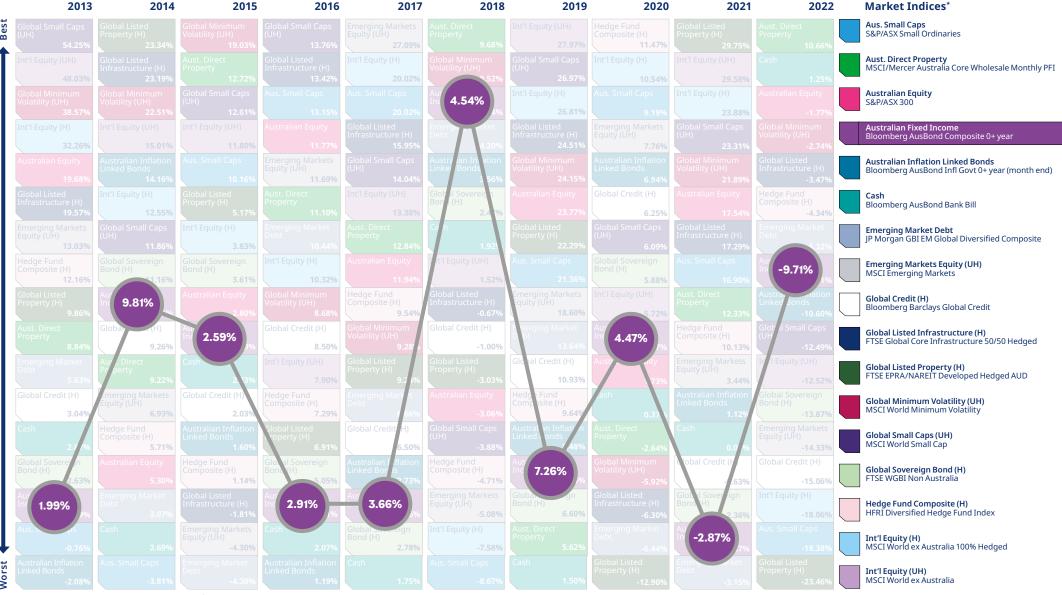
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Click on an index in the legend below

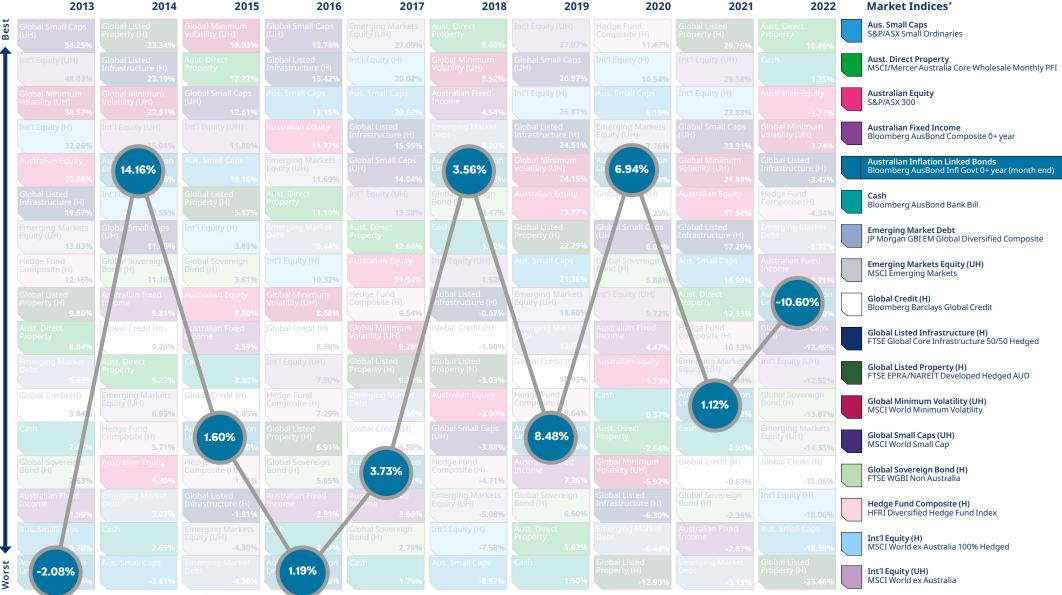












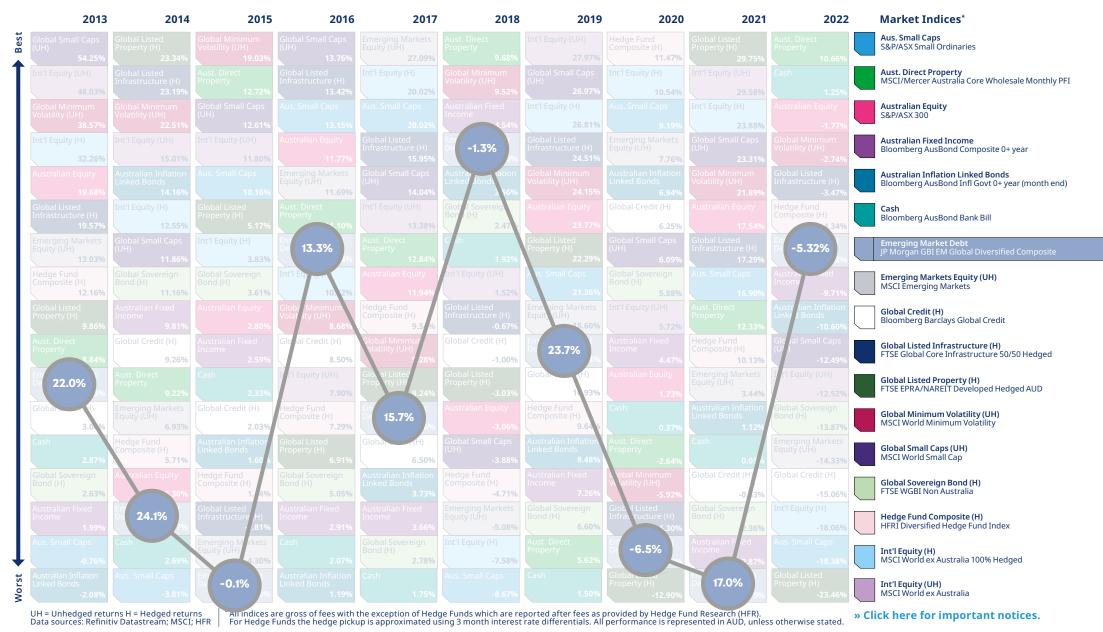


2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Market Indices* **Aus. Small Caps** S&P/ASX Small Ordinaries Aust. Direct Property 1.25% MSCI/Mercer Australia Core Wholesale Monthly PFI **Australian Equity** S&P/ASX 300 Australian Fixed Income Bloomberg AusBond Composite 0+ year **Australian Inflation Linked Bonds** Bloomberg AusBond Infl Govt 0+ year (month end) **Emerging Market Debt** 1.92% IP Morgan GBI EM Global Diversified Composite **Emerging Markets Equity (UH)** MSCI Emerging Markets Global Credit (H) Bloomberg Barclays Global Credit Global Listed Infrastructure (H) FTSE Global Core Infrastructure 50/50 Hedged Global Listed Property (H) 2.33% FTSE EPRA/NAREIT Developed Hedged AUD Global Minimum Volatility (UH) 0.37% MSCI World Minimum Volatility 0.03% Global Small Caps (UH) 2.87% MSCI World Small Cap Global Sovereign Bond (H) FTSE WGBI Non Australia Hedge Fund Composite (H) HFRI Diversified Hedge Fund Index 2.69% 2.07% Int'l Equity (H) MSCI World ex Australia 100% Hedged 1.75% Int'l Equity (UH) MSCI World ex Australia

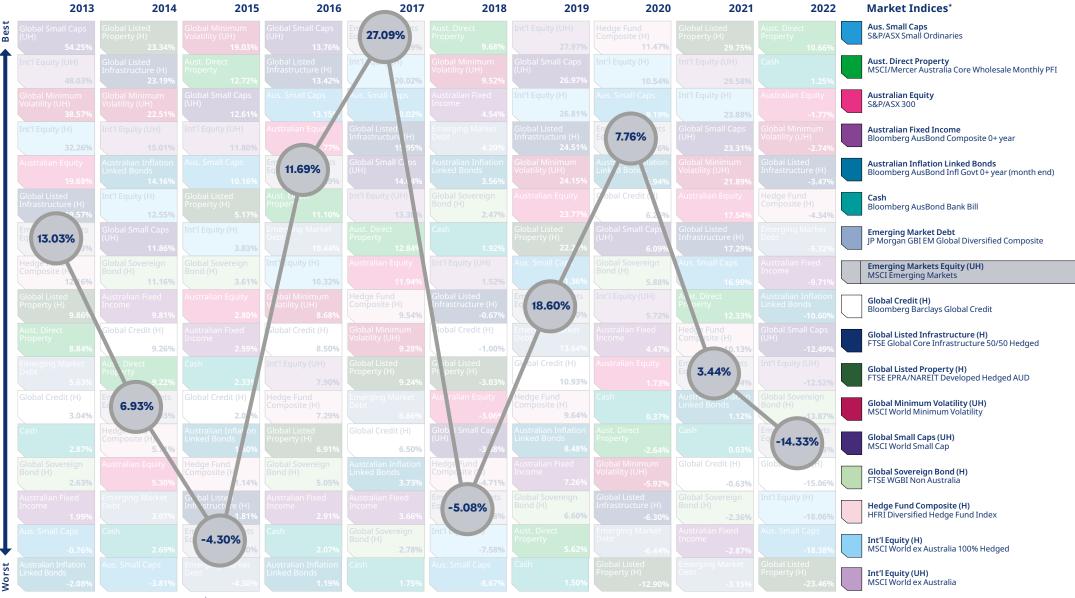
UH = Unhedged returns H = Hedged returns
Data sources: Refinitiv Datastream; MSCI; HFR

* All indices are gross of fees with the exception of Hedge Funds which are reported after fees as provided by Hedge Fund Research (HFR).
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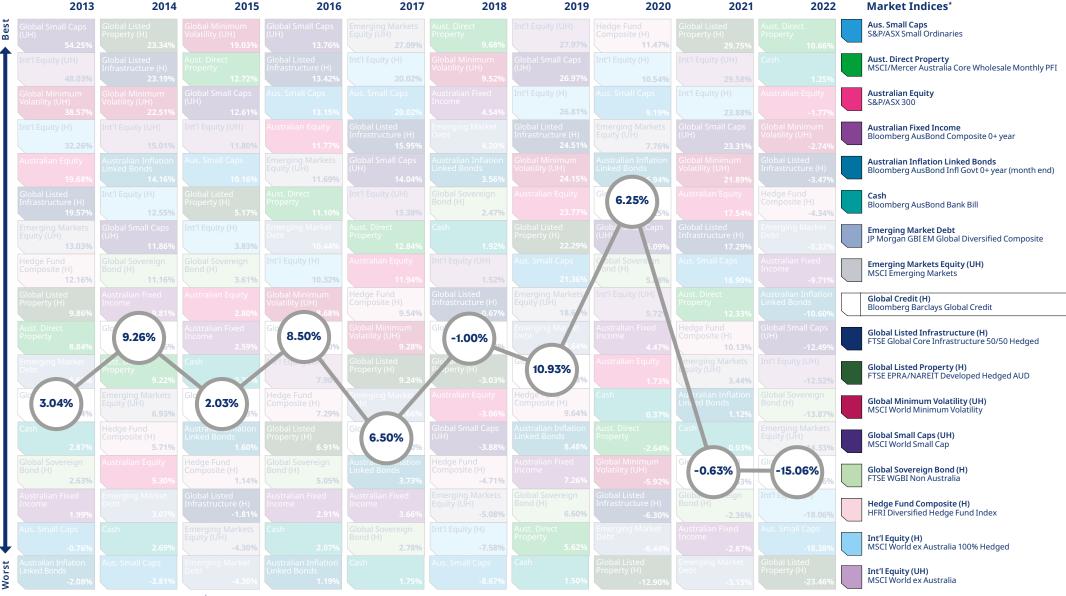














2014

2015

2016

2013

Mercer periodic table of annual investment returns

2018

2019

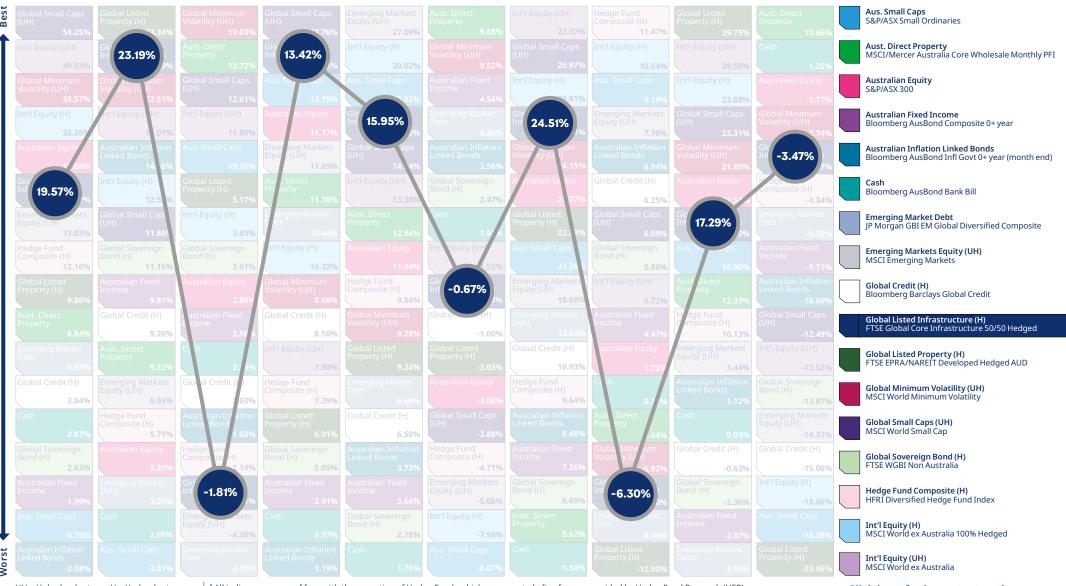
2020

2021

2022

2017

Click on an index in the legend below to view its trend through the decade. Market Indices* Aus. Small Caps S&P/ASX Small Ordinaries Aust. Direct Property MSCI/Mercer Australia Core Wholesale Monthly PFI **Australian Equity** S&P/ASX 300 Australian Fixed Income Bloomberg AusBond Composite 0+ year **Australian Inflation Linked Bonds** Bloomberg AusBond Infl Govt 0+ year (month end) Bloomberg AusBond Bank Bill **Emerging Market Debt** IP Morgan GBI EM Global Diversified Composite **Emerging Markets Equity (UH)** MSCI Emerging Markets

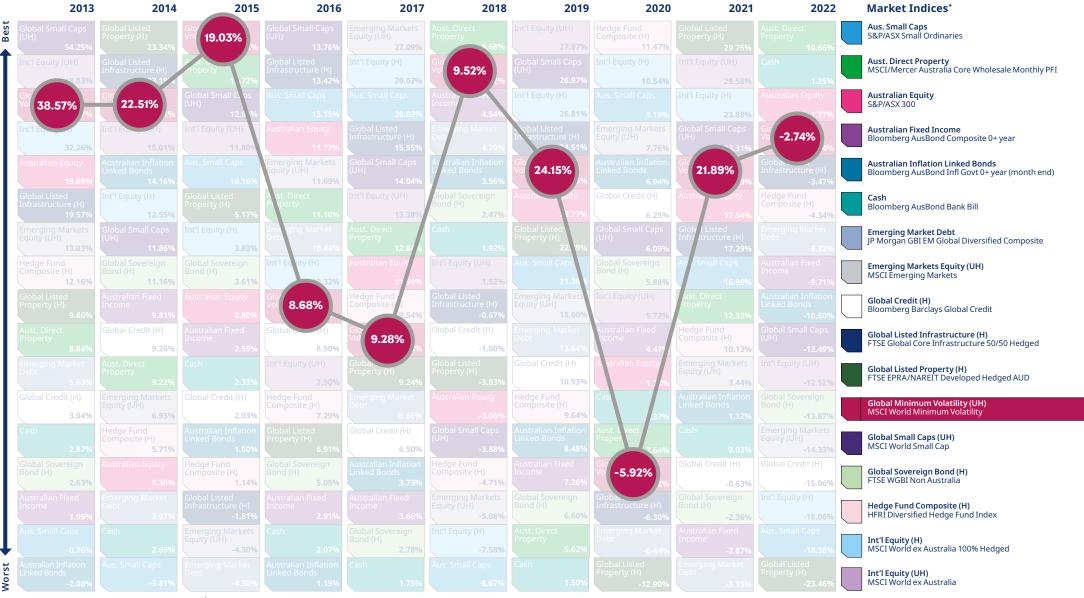




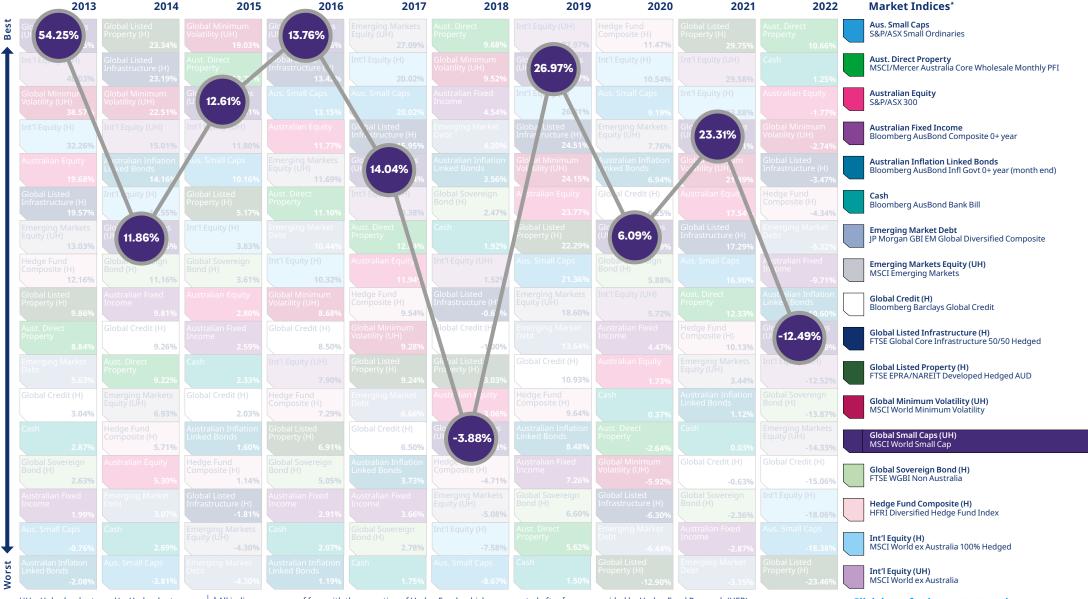
2013 2015 2016 2017 2018 2019 2020 2021 2022 Market Indices* Aus. Small Caps 23.34% 29.75% S&P/ASX Small Ordinaries Aust. Direct Property MSCI/Mercer Australia Core Wholesale Monthly PFI **Australian Equity** S&P/ASX 300 Australian Fixed Income Bloomberg AusBond Composite 0+ year **Australian Inflation Linked Bonds** Bloomberg AusBond Infl Govt 0+ year (month end) 5.17% Bloomberg AusBond Bank Bill **Emerging Market Debt** IP Morgan GBI EM Global Diversified Composite **Emerging Markets Equity (UH)** MSCI Emerging Markets Global Credit (H) 9.86% Bloomberg Barclays Global Credit Global Listed Infrastructure (H) FTSE Global Core Infrastructure 50/50 Hedged Global Listed Property (H)
FTSE EPRA/NAREIT Developed Hedged AUD 9.24% -3.03% Global Minimum Volatility (UH) MSCI World Minimum Volatility Global Small Caps (UH) 6.91% MSCI World Small Cap Global Sovereign Bond (H) FTSE WGBI Non Australia Hedge Fund Composite (H) HFRI Diversified Hedge Fund Index Int'l Equity (H) MSCI World ex Australia 100% Hedged -12.90% -23.46% Int'l Equity (UH) MSCI World ex Australia

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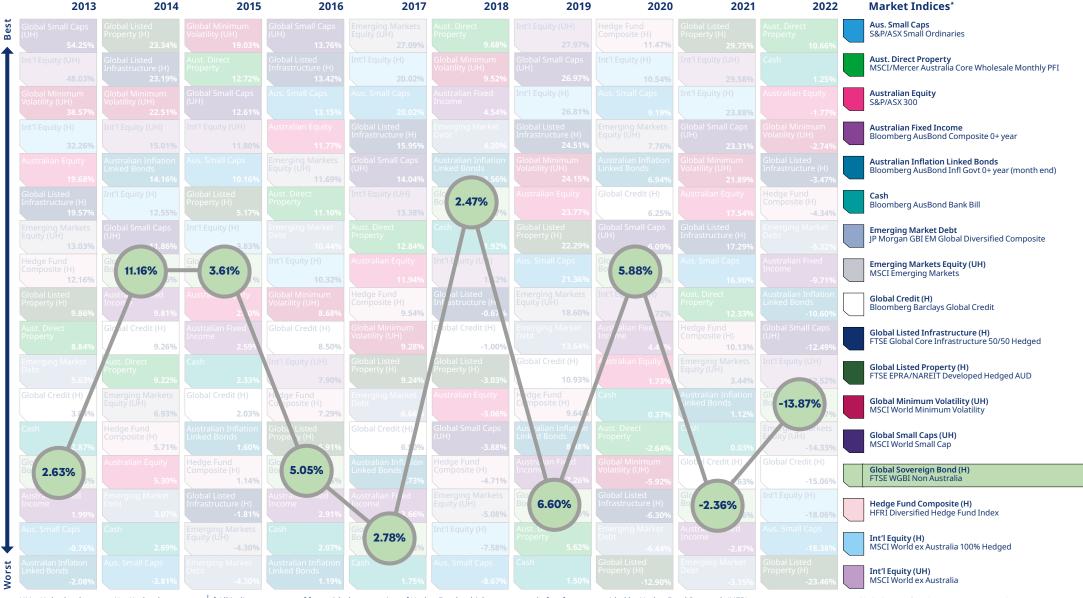




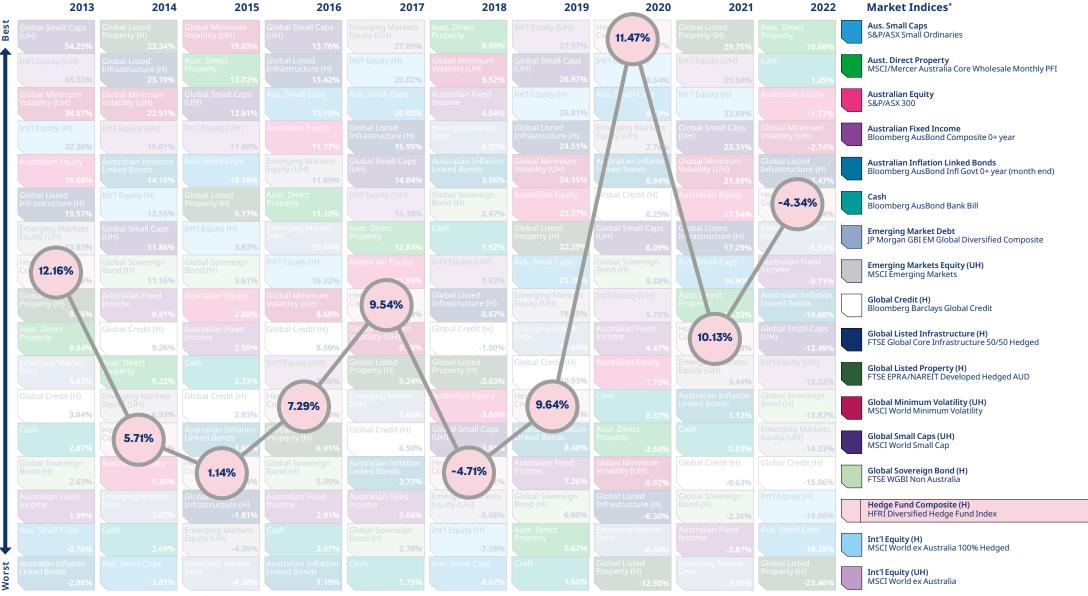




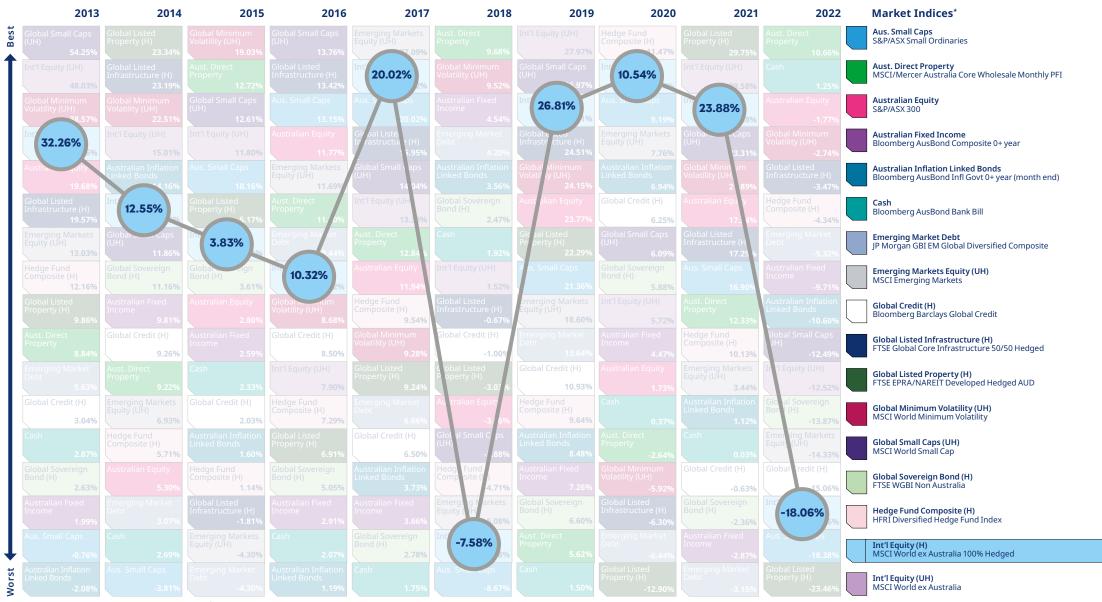




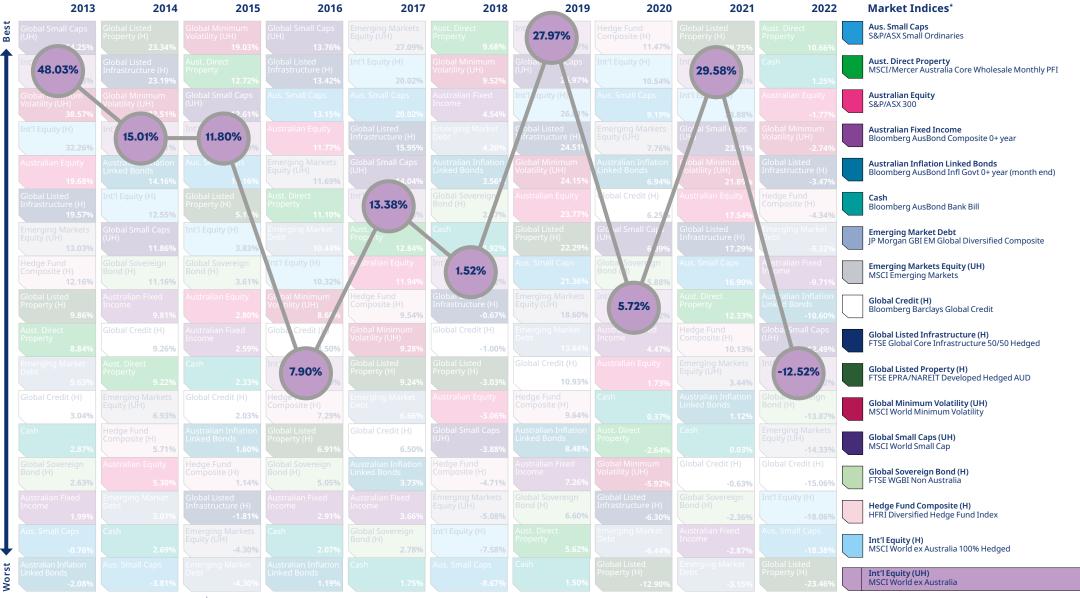
















2022: a year to forget and a year to remember

Financial markets were challenged in 2022; most notably by the war in the Ukraine, the aftermath of the pandemic, rising inflation and central banks hiking interest rates. 2022 was an unusual year, where both equity and bond markets sold off at the same time. Nevertheless, we believe this was a healthy correction and that rising interest rates play a role in preventing inflation. Witnessing the "red ink" generated by most asset classes in 2022, it can be easy to forget how well investors may fare over longer periods.

The volatile nature of financial markets can be highlighted by Mercer's Periodic Table ('our Table') of investment returns. Produced annually, it colour-codes 17 major asset classes and ranks how each performed, on an annual basis, over the last 10 years. Attached is an interactive version and printable version of our Table for the 2022 calendar year.

Taking a glance at the Table, with its scattered palette, highlights how difficult it is to unearth patterns or at least patterns that could be of use going forward. Last year's stars may prove to be a winner again the next year or may sink to occupy lower ranks. If only investing were easy!

Demystifying the Mosaic

Looking across 2022 and the past decade, the following observations can be made from our Table:

- Fifteen of the 17 asset classes generated a negative return last year, compared to only four asset classes in 2021, showing the breadth of financial market correction in 2022.
- Leading the positive returns in 2022 was Australian Direct Property, with a stellar positive return of 10.7%, reflecting that investors sought out alternative inflation linked sources of return.
- Cash featured in second place in 2022, with a positive return of 1.3%, as confidence in risky assets declined with the tightening of monetary policy.
- Australian equity declined 2.7%, which was relatively moderate compared to other asset classes, as Australia benefitted from elevated commodity prices and the eventual re-opening of China in November 2022. Australian Small Caps on the other hand, down 18.4%, underperformed the broader index.
- International Equity (H) declined 18.1%, with a re-pricing
 of (especially) US and Growth style equities; as did
 Global Listed Property (H), down 23.5%, in anticipation
 of the impact of rising interest rates.

Key takeaways: 2022 was a difficult year, but helped return markets to healthy valuations for the longer term

Looking at 2022, funds with a growth orientation, particularly those focusing on offshore asset classes, generally underperformed. Meanwhile, funds with a conservative and/or domestic orientation produced less negative returns.

However, our Table also helps in reminding us that investment markets are inherently volatile and that we can never predict with a high degree of confidence what the future will hold over the short to medium-term. Therefore, for most individuals, the power of investing may well be harnessed through securing asset class diversification, taking on the risk they can tolerate and adopting a longer-term perspective. As the old adage goes, "Diversification is the only free lunch in investing".

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